Condensed Interim Financial Information (Unaudited) For the First Quarter ended 30 September 2017





Pak-Gulf Leasing Company Limited



# Pak-Gulf Leasing

#### Board of Directors

Mr. Sohail Inam Ellahi Brig, Naveed Nasar Khan (Retd) Mr. Pervez Inam Mr. Fawad Salim Malik Mr. Shaheed H. Gaylani Mr. Rizwan Humavun Lt. Col. Saleem Ahmed Zafar (Retd) Mr. Ismail H. Ahmed Mr. Mahfuz-ur-Rehman Pasha

#### **Company Secretary**

Ms. Mehreen Usama

#### Audit Committee

Mr. Ismail H. Ahmed	Chairman
Mr. Rizwan Humayun	Vice Chairman
Brig. Naveed Nasar Khan (Retd)	Member
Mr. Shaheed H. Gaylani	Member
Mr. Pervez Inam	Member

#### Human Resource and Remuneration Committee

Mr. Pervez Inam	Chairman
Brig. Naveed Nasar Khan (Retd)	Vice Chairman
Mr. Sohail Inam Ellahi	Member
Lt Col. Saleem Ahmed Zafar (Retd)	Member

#### Senior Management

Mr. Mahfuz-ur-Rehman Pasha	Chief Executive Officer
Lt Col. Saleem Ahmed Zafar (Retd)	Chief Operating Officer
Mr. Afzal-ul-Haque	Deputy COO &
	Senior Manager Risk
Ms. Mehreen Usama	Chief Financial Officer
Lt. Col. Farhat Parvez Kayani (Retd.)	) General Manager Punjab
Ms. Farah Farooq	Head of Audit
Major Arifullah Lodhi (Retd)	Manager HR & Admin.
Mr. Ayaz Latif	Manager IT

#### Credit Rating Agency

JCR-VIS Credit Rating Company Limited

#### Entity Rating

- A- (Single A Minus) for Medium to Long term
- A-2 (A-Two) for Short term
- Outlook Stable

## **Company Information**

#### Auditors

Chairman

Director

Director

Director

Director

Director

Vice Chairman

Executive Director

Chief Executive Officer

M/s. BDO Ebrahim & Co. Chartered Accountants 2nd Floor, Block C. Lakson Square Building No. 1 Sarwar Shaheed Road Karachi-74200

#### Legal Advisors

M/s. Mohsin Tayebaly & Company 2nd Floor, Dime Centre, BC-4, Block # 9, Kehkashan, Clifton, Karachi Tel # : (92-21) 111-682-529 Fax #: (92-21) 35870240, 35870468

#### Shariah Advisor

Mufti Muhammad Ibrahim Essa

#### Bankers

Islamic bank Albaraka Bank (Pakistan) Limited Conventional banks Askari Commercial Bank Limited Bank Al-Falah Limited Bank Al Habib Limited Bank of Punjab JS Bank Limited MCB Bank Limited National Bank of Pakistan Silkbank Limited Soneri Bank Limited

#### Registered Office

**UNIBRO House** Ground and Mezzanine Floor Plot No. 114, 9th East Street, Phase I DHA, P.O.Box # 12215, Karachi-75500 Tel #: (92-21) 35820301, 35820965-6 (92-21) 35824401, 35375986-7 Fax #: (92-21) 35820302, 35375985 E-mail: pgl@pakgulfleasing.com Website: www.pakgulfleasing.com

#### Branch Office

202, 2nd Floor, Divine Mega II, New Airport Road, Lahore Tel #: (92-42) 5700010 Fax #: (92-42) 5700011

#### Share Registrar / Transfer Office

THK Associates (Pvt.) Limited 1st Floor, 40-C, Block 6, P.E.C.H.S., Karachi Tel #: (92-21) 111-000-322 Fax #: (92-21) 34168271



## **Mission Statement**

### The Company will:

- Aim to gain the confidence of all its stakeholders by earning a credible reputation for being an innovative enterprise that is prepared to change in the best interests of its stakeholders.
- Continually monitor structural changes in the various sectors of the economy and accordingly alter the Company's business strategy to benefit from the emerging opportunities.
- Focus on changing customer needs and strive to improve tangible and intangible returns to its customers by providing service and satisfaction at par with the best in the industry, which would be reflected in prompt risk evaluation and facility disbursement procedures and practices.
- Consciously share, and remain part of all initiatives by the leasing industry to play a positive role in the evolution of small and medium size enterprises to expand the country's industrial base and support economic growth, higher employment and a better future for all.



#### Directors' Review of operating results For the three months period ended 30 September 2017

#### Dear Shareholders,

The Directors of your Company are pleased to present before you the Financial Statements of your Company for the 1st Quarter, of the current financial year, ended September 30, 2017. They are equally pleased to share with you the fact that despite the challenging economic conditions which have forced many leasing companies into merger with other leasing companies or parent Banks, the overall performance of your Company has remained highly satisfactory during this Quarter. Moreover, even in the face of the tough competition offered by commercial banks and NBFIs sponsored by banks, having access to cheaper funds, and increased cost of doing business, your Company has been able to maintain its profitability. Room for improving upon our achievements is always there, and your directors being conscious of their responsibilities are determined to ensure that better results are obtained in future.

Your Company achieved a Total Revenue of Rs. 45.62 million, for the 1st Quarter ended on September 30, 2017 as compared to the Total Revenue of Rs. 36.48 million posted, in the 1st Quarter of the Financial Year 2016-17. Due to the increase in revenue, the Company's Profit before Taxation for the quarter ended September 30, 2017 has also increased to Rs. 17.08 million as compared with the Profit before Taxation of Rs. 8.96 million, earned in the corresponding period of the previous year. Net Profit after Tax for the 1st Quarter ended September 30, 2017, amounting to Rs. 9.42 million is 15.52% more as compared to Rs. 8.15 million, for the corresponding period of the last Financial Year 2016-17.

The Shareholders Equity of your Company has risen from Rs. 581.72 million, as at June 30, 2017, to Rs. 591.15 million, as at September 30, 2017 while Earnings per Share also shows an increase at Rs. 0.37, when compared with the EPS of Rs. 0.32 for the corresponding period in FY-2016-17.

Last year in December 2016, JCR-VIS Credit Rating Company Limited had re-affirmed the Medium to Long-term Entity Rating for your Company at A- (Single A Minus), and the Short-term Rating at A-2. The Outlook for your Company was graded as "Stable".

Your Directors, in their capacity as your representatives for overseeing the performance of your Company, would like to place on record their appreciation for the services rendered and the dedicated efforts made by the Management Team and all the staff members of your Company, towards obtaining the positive results placed before you, notwithstanding the testing market conditions. We expect the management and staff of PGL, not only to maintain, but to further enhance their marketing skills and make all-out effort towards improving upon the quality of their services to your Company's clients so as to project a positive image of your Company in the financial services sector of Pakistan.

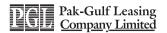
The Directors also take the opportunity to acknowledge, with thanks, the cooperation and guidance extended to your Company by the Securities and Exchange Commission of Pakistan (SECP), Pakistan Institute of Corporate Governance (PICG) and other regulatory authorities. Their role is critical in developing the financial services sector and it is hoped that these agencies would continue to strengthen the leasing sector, by taking appropriate measures for its betterment.

In the end, we would like to thank you, our valued Shareholders, as well as PGL's customers and bankers, for the valuable support given by them to PGL. We look forward to reinforcing and building further a mutually beneficial and cordial relationship between PGL and all its stakeholders.

#### Chairman

**Chief Executive Officer** 

October 26, 2017 Karachi



Directors' Review of operating results For the three months period ended 30 September 2017

محتر مشيئر ہولڈرز (حصص یافتگان)

آ کچی تینی کے ڈائز کیٹرزموجود مالی سال (18-2017) کی پہلی سدمانی، جو 30 ستمبر 2017 کو ختم ہوتی، سے الیاتی گوشوارے انتہائی سرت کے ساتھ بیش کرتے ہیں۔ ملک کے موجودہ معاشی حالات میں آ کچی کیٹی کی کارگردگی اس سدمانی میں نہایت ہی اطمینان بخش رہی۔ کپٹی کو کمرشل مینکوں اور NBFIs جن کو کمرشل مینکوں سے مالی تعادن حاصل ہے، کی طرف سے بہت سخت متنابلہ ہے، چینکدانکی رسانی ان فٹر زنتک ہے جوستے رہنے پر دستیاب ہیں اور وہ کم خرچے پر پرٹس کررہے ہیں، اسکے اوجودا کچی کھیٹی نے منافع کو برقرار رکھا۔ گوکداب بھی ممار سے حاصل کردہ تنائج کو میر پہتر بنانے کی گھیکن سی موجود ہے اور آخر کے ڈائر کیٹرزا پٹی ذمدار یوں کو گھرش میں اس کے توجو کے ہوئے میں کہ مستقبل میں طرید بہتر زمانی حاصل کردہ تنائج کو میر پہتر بنانے کی گھیکن موجود ہے اور آ کچر ڈائر کیٹرزا پٹی ذمدار یوں کو گھوں کرتے ہوئے اس بات کا تریک رائیں کو میں کہ

آ پکی کمپنی نے اس مال سال(18-2017) کی پہلی سہ ماہی میں جو 30 ستبر 2017 کو اختتام پذیر ہوئی میں کل 45.62 ملین روپے کی آمدنی حاصل کی ہے بہ تعابل 36.48 ملین روپے کی آمدن کے جو کہ چکھلے مالی سال(17-2016) کی پہلی سہای میں حاصل ہوئی تھی۔ ای دجہ ہے کہ تائی تیل و ہے۔ موجودہ سہای کا منافع قبل از تیک 17.00 ملین روپے ہے جو کہ گزشتہ سال کی پہلی سہای میں 8.96 ملین روپ تھا۔ ای طرح اس مالی سال کی پہلی سہای کا بعداز تیک منافع-24.20 ملین روپے ہو کہ دیکھلے مالی سال کے ای حداث محداث میں 15.50 فیصدزیادہ ہے جو کہ 15.58 ملین روپ تھا۔

آ کچکی سیٹر ہولڈرز کیا بکوٹی (Equity) جو کہ 30 جون 2017 تک 581.72 ملین رو پیٹھی بڑھ کر 30 ستیر 2017 کو 591.15 ملین روپے ہوگئی ہے۔اس مالی سال کی پہلی سدمادی میں فی شیئر منافع 0.37 دوپ ہے جو کہ ڈشتہ مال سال کی پہلی سدماہی میں 0.32 دوپے فی شیئر تھا۔

گزشتدسال دمبر 2016 میں JCR-VIS کریڈ ریڈنگ مینی کمیٹن کے تعنی کی تشخیصی ریڈنگ کا دوبارہ اعادہ کیا تھا جس میں درمیاند سے طویل المیعاد کے لئے -Aریڈنگ، اور مختمر دست کی ریڈنگ 2-A مقرر کی گنی اور کیپنی کے آئندہ امکانات کو منظلم قرار دیا گیا۔

آ پیڈائر کیٹرز جو کہ آ پی نمائندے ہونے کی حیثیت ہے آ پکی تینی کی کارکردگی کود کچہر ہے ہیں وہ انتظامی ونسق چلانے والے باصلاحت افراد کی کوششوں کا اعتراف کرتے ہیں اورانہیوں نے شبت نمائج حاصل کرنے میں جوانتظ محنت کی جا اس کوسرا جیم ہیں۔ فنافشل مارکیٹ کے شکل حالات کے باوجودہم امیدر کھتے ہیں کہ انتظامی ٹیماورا سناف منصرف کمپنی کی موجودہ صورت حال کو برقرار کھیں گے بلکہ اسکوتر تی کی طرف گا مزن کریں گے اورا پنی تمام شبت کوششیں کپنی کے صارفین کو اچھی میں ان کی تعام اور اساف نے میں کہتی کی موجودہ مور سال سے ان کی ان کی کہتی کو بہتر یہنی کی موجودہ صورت حال کو برقرار کھیں گے بلکہ اسکوتر تی کی طرف گا مزن کریں گے اورا پنی تمام شبت کوششیں کپنی کے صارفین کو اچھی خدمات مہیا کرنے اور آ پی کپنی کو بہتر

کمپنی کے ڈائر کیٹرز SECP,PICG اور دوسرے ریگولیز میاداروں نے جورہنمانی/تعاون آ کچک مینی کے ساتھ کیا ہے ندمرف اسکاعشراف بلکہ شکر سیتھی اداکرتے ہیں۔انکا کردار مالی شینے کو بہترینانے میں نہایت اہم رہا ہے۔امید کی جاتی ہے کہ سیتمامادارے بذریعیہ مناب ان شینے کومزید شتک

آ ٹر میں ہم اپنے تمام قابل احترام شیئر ہولڈرز بشول کپنی کےصارفین اور بینکرز کوان کے کپنی کے ساتھ مجر پورتعاون پران کاشکر بیادا کرتے ہیں۔اس کے ساتھ اس بات کی تھی قو می امیدر کھتے ہیں کہ ہمارے شراکت داروں اور کپنی کے درمیان مشیوط دواطا اور باہم مذیداور نوشگا واتھا تقامتم رہیں گے۔

چيف الگزيکيٹو آفيسر

چيئر مين 26اکٽوبر 2017 ڪراچي

#### Condensed Interim Balance Sheet As at 30 September 2017

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	NOTE	(Un-audited) 30 September 2017	(Audited) 30 June 2017
Assets		Ru	pees
Current Assets Cash and bank balances Short tern investments Other receivables - net Ijarah rental recievables Advance to employees Accrued mark-up / return on investments	4	10,754,201 44,668,757 3,861,440 656,176 198,465 413,617	63,565,215 39,299,748 3,150,904 679,544 264,244 1,532,755
Prepayments	_	2,184,466	2,467,086
Current portion of net investment in finance lease Current portion of diminishing musharaka receivable	5	533,169,322 1,099,834	493,818,998
Current portion of long-term investments	6	15,973,644	5,001,865
Taxation - net			7,475,847
Total current assets		612,979,922	617,256,206
Non-current assets			
Net investment in finance lease Diminishing musharaka receivable	5	1,284,098,998 17,964,166	1,315,937,678
Long-term investments	6	6,192,709	22,165,398
Long-term deposits		300,460	300,460
Investment property Property, plant and equipment	7	138,996,000 51,861,110	138,996,000 54,951,220
Intangible assets	,	1,643,485	1,654,375
Total non-current assets		1,501,056,928	1,534,005,131
Total assets		2,114,036,850	2,151,261,337
LIABILITIES Current liabilities Trade and other payables Accrued mark-up Taxation - net Certificates of investment Short term borrowings Current portion of long-term loan Current portion of long-term loan Current portion of long-term deposits Total current liabilities	8	23,093,246 12,648,182 533,376 412,615,815 129,774,458 16,666,668 5,639,532 81,998,257 682,969,534	24,186,557 12,435,449 - 404,130,173 189,523,769 16,666,668 5,864,522 67,054,287 719,861,425
Non- current liabilities Long-term loan Long-term deposits Advance rental against Ijarah financing Deferred taxation - net Total non-current liabilities Total liabilities NET ASSETS	8	16,666,664 542,713,021 7,347,105 179,365,807 746,092,597 1,429,062,131 684,974,719	20,833,331 545,858,457 8,736,588 180,014,446 755,442,822 1,475,304,247 675,957,090
FINANCED BY Issued, subscribed and paid up capital Reserves		253,698,000 339,096,704 592,794,704	253,698,000 329,676,712 583,374,712
Surplus on revaluation of available for sale investments		2,950,519 595,745,223	3,352,882 586,727,594
Surplus on revaluation of property, plant and equipment -	net of tax	<u>89,229,496</u> 684,974,719	<u>89,229,496</u> 675,957,090
Contingencies and commitments	9	004,374,713	013,331,030

Chief Executive Officer	Director	Chief Financial Officer

## Condensed Interim Profit and Loss Account (Un-audited)

For the three months period ended 30 September 2017

	NOTE	Three months Period Ended 30 September		
		2017	2016	
		Rup	ees	
INCOME				
Income from leasing and finance operations		42,035,199	33,249,089	
Other operating Income Return on investments Other income		1,325,828 2,259,456 3,585,284 45,620,483	1,164,359 2,061,552 3,225,911 36,475,000	
OPERATING EXPENSES		45,020,465	30,475,000	
Administrative and operating expenses Finance cost		18,049,574 10,493,035 28,542,609	20,242,103 7,277,219 27,519,322	
Operating profit before provision		17,077,874	8,955,678	
(Provision) / reversal for potential lease losses - net		-	-	
Profit before taxation		17,077,874	8,955,678	
Taxation - Current - Deferred		(8,306,525) 648,643 (7,657,882)	(16,671,166) 15,870,095 (801,071)	
Profit after taxation		9,419,992	8,154,607	
Earning per share- basic & diluted		0.37	0.32	

Chief Executive Officer	Director	Chief Financial Officer



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## Condensed Interim Statement of Comprehensive Income (Un-audited)

For the three months period ended 30 September 2017

	Three months Period Ended 30 September		
	<b>2017</b> 2010		
	Rupe	es	
Profit after taxation	9,419,992	8,154,607	
Other Comprehensive Income Item that will be reclassified to profit and loss account in subsequent periods: (Deficit) / surplus on revaluation of available for sale			
investment	(402,363)	452,862	
Total Comprehensive income for the period	9,017,629	8,607,469	

Surplus arising on revaluation of property, plant and equipment has been reported in accordance with the requirements of the repealed Companies Ordinance, 1984 in a separate account below equity.

Chief Executive Officer	Director	Chief Financial Officer

## Pak-Gulf Leasing <u>Company Limited</u> D

## **Condensed Interim Cash Flow Statement** (Un-audited) For the three months period ended 30 September 2017

	Three months Period Ended 30 September		
NOTE	2017	2016	
CASH FLOW FROM OPERATING ACTIVITIES Profit before taxation	Rup 17,077,874	ees 8,955,678	
Adjustments for: - Depreciation - Amortisation of discount / premium on long-term investments - net - Amortisation of intangible asset - Finance cost Operating profit before working capital changes	6,023,456 914 10,890 10,493,035 16,528,295 33,606,169	9,863,024 8,074 37,451 7,277,219 17,185,768 26,141,446	
Movements in working capital (Increase) / decrease in current assets - Other receivables - net - Advances to employees - Accrued mark-up / return on investments - Ijarah rental receivables - Prepayments	(710,536) 65,779 1,119,138 23,368 282,620 780,369	37,417 (232,000) 740,350 (1,179,584) 469,988 (163,829)	
(Decrease) in current liabilities Trade and other payables Cash generated from operations	<u>(1.093.311)</u> 33,293,227	<u>(56,523)</u> 25,921,094	
Finance cost paid Tax paid Deposits received from lessees - net Advance Ijarah rental received from lessees Diminishing musharaka receivable - net Net investment in finance lease - net	(10,280,302) (297,302) 11,798,534 (1,614,473) (19,064,000) (7,511,644) (26,969,187)	(6,078,373) (364,785) 13,868,602 (2,034,099) - 44,519,944 49,911,289	
Net cash generated from operating activities	6,324,040	75,832,383	
CASH FLOW FROM INVESTING ACTIVITIES Additions in property, plant and equipment Short term investment in Market Treasury Bills Long-term investment - net Net cash used in investing activities	(2,933,346) (5,771,372) 5,000,000 (3,704,718)	62,400 (4,629,840) - (4,567,440)	
CASH FLOW FROM FINANCING ACTIVITIES Proceeds from issue of certificates of investment - net Term financing facility (paid) / obtained Net cash generated from financing activities Net increase in cash and cash equivalents	8,485,642 (4,166,667) 4,318,975 6,938,297	27,575,120 50,000,000 77.575,120 148,840,063	
Cash and cash equivalents at the beginning of the period Cash and cash equivalents at the end of the period 10	(125,958,554) (119,020,257)	(143,558,426) 5,281,637	

Chief Executive Officer	Director	Chief Financial Officer



#### Condensed Interim Statement of Changes in Equity (Un-audited) For the three months period ended 30 September 2017

		Reserves		Surplus /			
	Issued.	Capit	al	Revenue	(deficit) on		1
	subscribed and paid up capital	Statutory reserve	Reserve for issue of bonus shares	Unappro- priated profit	available for		r Total equity
				Rupees			
Balance as at 1 July 2016	253,698,000	69,745,972	4,402,000	219,050,003	293,197,975	2,343,445	549,239,420
Total Comprehensive income for the period ended 30 September 2016							
Profit after taxation	-	-	-	8,154,607	8,154,607	-	8,154,607
Other comprehensive income Surplus on revaluation of available for sale investment			-	8,154,607	8,154,607	452,862 452,862	452,862 8,607,469
Transfer from surplus on revaluation of operating fixed assets to unappropriated profit - net of deferred tax	- -	-	-	1.043.714	1.043.714	-	1.043.714
Transfer to statutory reserve	-	1,630,921	-	(1,630,921)	-	-	-
Balance as at 30 Sept. 2016	253,698,000	71,376,893	4,402,000	226,617,403	302,396,296	2,796,307	558,890,603
Balance as at 1 July 2017	253,698,000	79,161,214	4,402,000	246,113,498	329,676,712	3,352,882	586,727,594
Total Comprehensive income for the period ended 30 September 2017 Profit after taxation Other comprehensive income Deficit on revaluation of available for sale investment	-	- - -	- - -	9,419,992 	9.419.992  9,419,992	- (402.363) (402,363)	9,419,992 (402,363) 9,017,629
Transfer to statutory reserve	-	1,883,998	-	(1,883,998)	-	-	-
Balance as at 30 Sept. 2017	253,698,000	81,045,212	4,402,000	253,649,492	339,096,704	2,950,519	595,745,223

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#### Notes to the Condensed Interim Financial Information (Un-audited) For the three months period ended 30 September 2017

#### 1. STATUS AND NATURE OF BUSINESS

- 1.1 Pak-Gulf Leasing Company Limited ("the Company") was incorporated in Pakistan on December 27, 1994 as a public limited company under the repealed Companies Ordinance, 1984 and commenced its operations on September 16, 1996. The Company is principally engaged in the business of leasing and is listed on Pakistan Stock Exchange Limited. The registered office of the Company is located at UNIBRO House, Ground and Mezzanine Floor, Plot No. 114, 9th East Street, Phase-1, Defence Housing Authority, Karachi.
- 1.2 Regulation 4 of Non-Banking Finance Companies and Notified Entities Regulations, 2008 (NBFC Regulations 2008) requires an existing deposit taking leasing company to maintain, at all times, minimum equity of Rs. 500 million. The equity of the Company as at September 30, 2017 is Rs. 591.15 million which is Rs. 91.15 million in excess of the minimum equity requirement.
- JCR-VIS Credit Rating Company Limited (JCR-VIS) has re-affirmed A- and A-2 ratings to the Company for medium to long term and short term, respectively on December 30, 2016.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

This un-audited condensed interim financial information is being submitted to the shareholders as required under Section 245 of the repealed Companies Ordinance, 1984 and have been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting, Islamic Financial Accounting Standard - 2 Ijarah (IFAS - 2) issued by the Institute of Chartered Accountants of Pakistan (ICAP), provisions of and directives issued under the repealed Companies Ordinance, 1984, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (NBFC Regulations). In case where requirements differ, the provisions or directives issued under the repealed Companies Ordinance, 1984, NBFC Rules and NBFC Regulations shall prevail.

This condensed interim financial information has been prepared in accordance with the provisions of the repealed Companies Ordinance, 1984 as per the directive of the Securities and Exchange Commission of Pakistan (SECP) issued vide Circular No. 23 of 2017 dated October 04, 2017.

2.2 This condensed interim financial information has been presented in Pakistani Rupees, which is the functional currency of the Company. The figures are rounded off to the nearest Rupee.

#### 3. ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in preparation of the financial statements of the Company as at and for the year ended 30 June 2017.

## Pak-Gulf Leasing <u>Company Limited</u>

		Note	(Un-audited) 30 September 2017	(Audited) 30 June 2017
4	SHORT TERM INVESTMENT Available for sale		Rupe	es
	Cost 54,300 units of National Investment Trust		1,194,200	1,194,200
	(30 June 2017 : 54,300 units)		1,134,200	1,104,200
	Revaluation surplus Opening		3,352,882	2,343,445
	(Deficit) / surplus for the period / year		(402,363)	1,009,437
			2,950,519 4,144,719	3,352,882
	Held to maturity		4,144,713	4,047,002
	Government Securities - Market Treasury Bill	S	40,524,038	34,752,666
			44,668,757	39,299,748
5	NET INVESTMENT IN FINANCE LEASES			
	Net investment in finance lease	5.1	1,817,268,320	1,809,756,676
	Current portion shown under current assets	5.1	(533,169,322) 1,284,098,998	(493,818,998) 1,315,937,678

	30	30 September 2017 (Un-audited)	017 (Un-audi	ted)		30 June 2017 (Audited)	17 (Audited)	
	Not later than one year	Later than one year and less than five years	Later than five years	Total	Not later than one year	Later than one year and less than five years	Later than five years	Total
Minimum lease payments	573,949,169	834,980,065	29,593,984	Rul 29,593,984 1,438,523,218	38,523,218 541,452,185	872,475,395	35,142,837	35,142,837 1,449,070,417
Add: Residual value of leased assets (5.2)	81,998,257	410,129,248	132,583,773	624,711,278	67,054,287	438,576,152	107,282,305	612,912,744
Gross Investment in finance lease	655,947,426	1,245,109,313	162,177,757	2,063,234,496	608,506,472	1,311,051,547	142,425,142	2,061,983,161
Unearned lease income	(121,398,469)	(121,398,469) (120,394,361)	(2,793,711)	(2,793,711) (244,586,541)	(113,486,889)	(113,486,889) (133,680,383)	(3,858,628)	(3,858,628) (251,025,900)
Mark-up held in suspense	(501,586)			(501,586)	(322,536)	'	'	(322,536)
	<u>(121,900,055)</u> 534,047,371	(120,394,361) 1,124,714,952	(2,793,711) 159,384,046	(245,088,127) 1,818,146,369	(113,809,425) 494,697,047	(133,680,383) 1,177,371,164	(3,858,628) 138,566,514	(251,348,436) 1,810,634,725
Provision for potential lease losses	(878,049)			(878,049)	(878,049)	·		(878,049)
Net investment in tinance lease	533,169,322	1,124,714,952	159,384,046	1,817,268,320	493,818,998	1,177,371,164	138,566,514	1,809,756,676

les / alrectors. compar

These represent interest free security deposits received against lease contracts and are refundable / adjustable at the expity / termination of the respective leases. The amount is net of security deposit held against matured leases amounting to Rs. 124.33 million. 5.2

# Pak-Gulf Leasing <u>Company Limited</u>

		Note	(Un-audited) 30 September 2017	(Audited) 30 June 2017
6	LONG TERM INVESTMENTS Held to maturity		Rupe	es
	Government Securities			07 (07 000
	Pakistan Investment Bonds		22,166,353	27,167,263
	Current portion shown under current assets		(15,973,644)	(5,001,865)
			6,192,709	22,165,398
	These Delicter lassestered Devide house a cost o	- f D - 1	00.05	- 0047. D- 07.05

These Pakistan Investment Bonds have a cost of Rs. 22.05 million (30 June 2017: Rs. 27.05 million) and will mature between 18 July 2018 to 25 March 2020.

#### 7 PROPERTY, PLANT AND EQUIPMENT

7.1

7.2

Fixed assets - Own use Fixed assets - Ijarah finance	7.1 7.2	7,830,026 44,031,084 51,861,110	5,586,904 49,364,316 54,951,220
FIXED ASSETS - Own Use			
Opening net book value		5,586,904	128,196,046
Additions during the period / year - at cost			
Furniture and fittings Office equipment Vehicles Computer equipment		651,600 186,050 1,994,000 101,696 2,933,346	704,479 321,865 - <u>262,450</u> 1,288,794
Revaluation surplus Net book value of disposals during the period / year Transfer to investment property Depreciation for the period / year Closing net book value		- (690,224) 7,830,026	15,444,000 (2,383) (133,848,000) (5,491,553) 5,586,904
FIXED ASSETS - Ijarah Finance			
Opening net book value		49,364,316	79,700,262
Additions during the period / year - at cost Net book value of disposals during the period / year Depreciation for the period / year		- - (5,333,232)	- (259,375) (30,076,571)
Closing net book value		44,031,084	49,364,316

	Note	(Un-audited) 30 September 2017	(Audited) 30 June 2017
LONG-TERM LOAN		Rupe	es
Long-term loan - secured Current portion shown under current liabilitie:	8.1 s 8.1	33,333,332 (16,666,668) 16,666,664	37,499,999 (16,666,668) 20,833,331
	Long-term loan - secured	LONG-TERM LOAN Long-term loan - secured 8.1	Note       30 September 2017         LONG-TERM LOAN

8.1 The Company has availed term finance facility from a commercial bank amounting to Rs. 50 million (30 June 2017: Rs. 50 million). The facility has been obtained for a tenure of three (3) years which is ending on 16 August 2019. It carries mark-up at the rate of from 3 months KIBOR plus 1.5% and is secured by hypothecation charge over specific leased assets and lease rentals receivable.

#### 9 CONTINGENCIES AND COMMITMENTS

#### 9.1 Contingencies

8

- 9.1.1 The Alternate Corporate Tax charge for the Tax Year 2017, 2016, 2015 and 2014 amounted to Rs. 11.135 million, Rs. 8.702 million, Rs. 9.233 million and Rs. 8.100 million, respectively which is Rs. 9.464 million, Rs. 7.127 million, Rs. 8.005 million and Rs. 7.140 million is excess of the minimum tax payable at Rs. 1.671 million, Rs. 1.575 million, Rs. 1.228 million and Rs. 0.960 million, respectively under section 113 of the Income Tax Ordinance, 2001 (Ordinance). The Company has filed a Constitutional Petition against the levy and payment of Alternate Corporate Tax (ACT) in the Honorable Sindh High Court and on December 29, 2014 the Honorable Court has issued an order restraining the Federal Board of Revenue (FBR) from taking any coercive action against the Company. Accordingly, payment for only minimum tax has been made. The Company has a strong case and the management is confident that the decision will be in the Company's favor.
- 9.1.2 The Assistant Commissioner of the Sindh Revenue Board (SRB) vide Order-in-original No. 551 of 2016 dated June 15, 2016 has created a demand amounting to Rs. 3.199 million under Sections 23, 43(2)(3)(6d) and 44 of the Sindh Sales Tax on Services Act, 2011 (the "Act") relating to Tax Years 2012 to 2015. The demand includes Rs. 2.353 million on account of sales tax on Income from Ijarah Operations. The Company had filed an appeal against the Order under Section 57 of the SRB, however Commissioner (Appeals) of the SRB, however Commissioner (Appeals) has not allowed the appeal and instead vide Order-in-Appeal No. 20 of 2017 dated March 01, 2017 has upheld the Order-in-original. The Company has further filed an appeal against the Order(s) under Section 61 of the Sales Tax on Services Act, 2011 before the Appellate Tribunal of the SRB which is currently in process.

No payment against the unjustified demand created under the Order has been made by the Company. The Company has a strong case and the management is confident that the outcome of the appeal will be in the Company's favor. Accordingly, no provision has been recorded in respect of the matter.

#### 9.2 Commitments

9.2.1	Commitments for finance lease	144,681,873	156,000,400
9.2.2	Commitments for diminishing musharaka		18,330,000



#### 9.2.3 Contractual rentals receivable on Ijarah contracts

This represents the rentals receivable by the Company in respect of Ijarah assets.

	30 S	eptember 2017 (Un-a	udited)		
	Due within 1 year	Due after 1 year but within 5 years	Total		
		(Rupees)			
Rentals receivable in future	16,549,022	25,773,807	42,322,829		
		30 June 2017 (Audited	ł)		
	Due within 1 year	Due after 1 year but within 5 years	Total		
	(Rupees)				
Rentals receivable in future	17,270,659	29,808,234	47,078,893		

#### 9.2.4 Contractual rentals receivable on Diminishing Musharaka contracts

This represents the rentals receivable by the Company in respect of Diminishing Musharaka contracts.

30 S	30 September 2017 (Un-audited)						
Due within Due after 1 year 1 year but within Total 5 years							
	(Rupees)						

22,272,751

Rentals receivable in future

3,067,264

25,340,015

	30 June 2017 (Audited)						
Due within 1 year							
	(Rupees)						

Rentals receivable in future



#### 9.2.5 Ijarah rentals payable

10

This represents the ljarah rentals payable by the Company in respect of asset acquired under ljarah arrangement.

	30 S	30 September 2017 (Un-audited)				
	Due within 1 year	Due after 1 year but within 5 years	Total			
		(Rupees)				
Future Ijarah rentals payable	598,862		598,862			
		30 June 2017 (Audite	d)			
	Due within 1 year	Due after 1 year but within 5 years	Total			
		(Rupees)				
Future Ijarah rentals payable	653,304	108,884	762,188			
		(Un-audited) 30 September 2017	(Un-audited) 30 September 2016			
CASH AND CASH EQUIVALENT	S					
Cash and bank balances Short term borrowings		10,754,201 (129,774,458) (119,020,257)	21,486,321 (16,204,684) 5,281,637			

#### 11 TRANSACTION AND BALANCES WITH RELATED PARTIES

The Company has related party relationships with companies with common directorship, directors of the Company, key management personnel and the employee's contribution plan (provident fund).

	Relation with the	rith the 30 September (Un-au		
Nature of transaction	Company	2017	2016 ees	
Certificates of investment Certificates of investment(s) issued / rolled over during the period	Directors	83,600,000	87,400,000	

## Pak-Gulf Leasing <u>Company Limited</u>

	Relation with the	Three months period ended 30 September (Un-audited)		
	Company	2017	2016	
Certificates of investment repaid during the period	- Directors	6,500,000		
Profit on Certificates of investment(s)	Directors	5,515,640	3,014,259	
Certificate of invesmtment(s) issued / rolled over during the period	Close relatives of directors	42,964,037	40,078,393	
Certificates of invesment repaid during the period	Close relatives of directors	-	31,800,000	
Profit on Certificates of investment(s)	Close relatives of directors	2,098,347	2,431,101	
Finance Lease				
Rental received / adjusted	Associated undertaking	476,976	476,976	
Rental received / adjusted	Directors	568,326	176,337	
Prepaid rent (rented office premises)				
Prepaid rent charged as expense during the period	Associated undertaking	808,500	735,000	
Employees' provident fund				
Contribution during the period to Provident Fund	Employees' provident fund	133,432	123,914	
Remuneration and other benefits				
Directos' fee	Directors	450,000	490,000	
Salary and allowances	Key management personnel	1,432,718	1,367,925	

## Pak-Gulf Leasing <u>Company Limited</u>

	(Un-audited) 30 September 2017	(Audited) 30 June 2017 es
Balances outstanding at the period / year end	·	
Certificates of investment	377,284,594	377,298,950
Accrued mark-up on certificates of investment	9,390,759	10,404,978
Net investment in finance lease	4,786,228	5,884,886
Security deposit (in respect of finance lease)	2,300,450	2,500,700
Prepaid rent	808,500	1,617,000
Security deposit (in respect of rented office premises)	245,000	245,000

#### 12 SEGMENT INFORMATION

The Company has two primary reporting segments namely, "Finance lease" and "Islamic finance", based on the mode of finance, related risks and returns associated with the segments and reporting of income and expenditure in accordance with the applicable accounting standards as disclosed in Note 2.1. Other operations, which are not deemed by management to be sufficiently significant to disclose as separate items and do not fall into the above segment categories, are reported under "Others".

Segment analysis for the period	Finance	Islamic	Others	Total
ended 30 September 2017 (Un-audited)	Lease	Finance	Rupees	
Segment revenue Administrative and operating expenses Segment result Provision for Workers' Welfare Fund Unallocated expenses Result from operating activities Finance cost Provision for taxation Profit for the year	34,803,259 (6,866,917) 41,670,176	7,231,940 (5,774,227) 13,006,167	3,585,284 (966,125) 4,551,409	45,620,483 (13,607,269) 32,013,214 (370,000) (4,072,305) 27,570,909 (10,493,035) (7,657,882) 9,419,992

<u>Company Limited</u>	Finance Lease	Islamic Finance	Others	Total
Segment assets and liabilities as at			Rupees	
30 September 2017 (Un-audited) Segment assets	1,820,538,824	64,071,559	217,732,129	2,102,342,512
Unallocated assets Total assets				<u>11,694,338</u> 2,114,036,850
Segment liabilities	635,996,087	13,192,370	5,418,135	654,606,592
Unallocated liabilities Total liabilities				774,455,539 1,429,062,131
Other Information for the period ended 30 September 2017 (Un-audited) Capital expenditure	<u> </u>		<u> </u>	
Depreciation	-	5,333,232	-	5,333,232
Unallocated Capital expenditure				2,933,346
Unallocated Depreciation				690,224
Segment analysis for the period ended 30 September 2016 (Un-audited) Segment revenue Administrative and operating expenses Segment result Provision for Workers' Welfare Fund Unallocated expenses Result from operating activities Finance cost Provision for taxation Profit for the year Segment assets and liabilities as at	23,091,032 (5,603,593) 17,487,439	10,165,557 (8,428,453) 1,737,104	3,218,411 (2,404,364) 814,047	36,475,000 (16,436,410) 20,038,590 (200,000) (3,605,693) 16,232,897 (7,277,219) (801,071) 8,154,607
30 June 2017 (Audited) Segment assets	1,811,426,664	51,368,615	216,245,912	2,079,041,191
Unallocated assets Total assets				72,220,146 2,151,261,337
Segment liabilities	623,540,843	14,772,354	7,677,591	645,990,788
Unallocated liabilities Total liabilities				829,313,459 1,475,304,247
Other Information for the period ended 30 September 2016 (Un-audited) Capital expenditure	<u> </u>	<u> </u>	<u> </u>	
Depreciation	-	7,730,550	1,544,400	9,274,950
Unallocated Capital expenditure				62,400
Unallocated Depreciation				588,074

#### 13 GENERAL

This condensed interim financial information was authorised for issue by the Board of Directors of the Company on 26 October 2017.

Chief Executive Officer	Director	Chief Financial Officer



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